

# SmartSAMM Gap Calculator

Economic benefits from achieving mastitis control targets

**SAMPLE**

Herd owner		Herd		Date	
Herd size	300	Annual milksolids (MS)	100,000 kg	Milk price \$	\$6.50/kg

## STEP 1

Compare your herds actual (A) with target (B), your desired performance.

	Actual (A)	Target (B)	Difference (A - B)	
Season average BMSCC	300	150	150	Lower BMSCC x 1,000 cells/mL (C)
No. of cases of clinical mastitis	60	30	30	Fewer clinical cases (D)
No. of mastitis culls	15	5	10	Fewer culls due to mastitis (E)

## STEP 2

Estimate your % milk production gain from lowering somatic cell count from Actual to Target.

In the table below "Circle the % number" between your Actual (A) and Target (B) BMSCC.

For example moving from Actual 300 to Target 150 gives 2.1% more milk annually.

	Actual BMSCC (A) x 1,000 cells/mL	Target BMSCC (B) x 1,000 cells/mL		
		100	125	150
	200	2.1%	1.4%	0.9%
	225	2.5%	1.8%	1.2%
	250	2.8%	2.1%	1.5%
	275	3.1%	2.4%	1.8%
	300	3.3%	2.7%	2.1%
	325	3.6%	2.9%	2.3%
	350	3.8%	3.1%	2.6%
	375	4.0%	3.3%	2.8%
	400	4.2%	3.5%	3.0%

## STEP 3

Increased milk production from lower BMSCC from (C) above

Read off your % number from table above e.g. 2.1% = 2.1/100

$$2.1 / 100 \times \text{Annual MS } 100,000 \text{ kg} = 2,100 \text{ kg MS gain} \times \text{Milk price } 6.50 \text{ \$/kg} = \$ 13,600$$

## STEP 4

Decreased cost from fewer clinical mastitis cases from (D) above

$$30 \text{ (D)} \times \$150 \text{ per case} = \$ 4,500$$

## STEP 5

Decreased cost from fewer culls due to mastitis from (E) above

$$10 \text{ (E)} \times \$1,000 \text{ per mastitis cull} = \$ 10,000$$

Tip: Round off numbers to the nearest \$100

$$\text{Total \$ benefit of achieving your mastitis control targets} = \$ 28,100$$